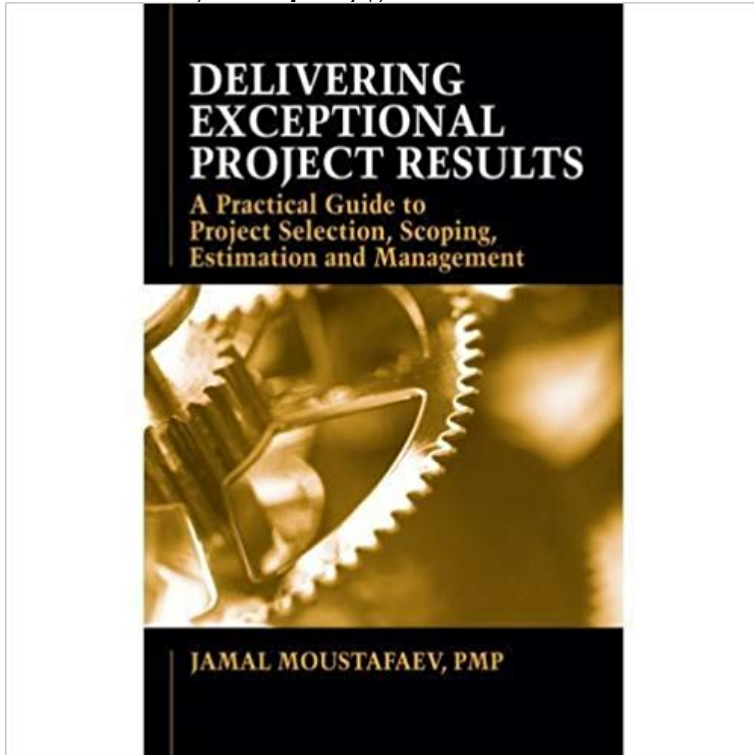


# Delivering Exceptional Project Results: A Practical Guide to Project Selection, Scoping, Estimation and Management



From The Back Cover  
Leading companies that are positioning themselves for the future rather than the present are asking the project managers to participate in project selection, scoping, and estimation as well as management. Delivering Exceptional Project Results offers a glimpse into the future role of the project manager. If your company believes that project failure is an option, then perhaps you should not read this book. Harold Kerzner, Ph.D. Best-selling Author, Professor Emeritus, Baldwin-Wallace College I really enjoyed reading this book. The chapters, full of valuable insights well beyond the typical project management presentations, are introduced with diverse and engaging historic case examples. Executives faced with project portfolio management, or who are venturing into the area for the first time, will find the latter part of the book particularly valuable as new solutions are offered for those seemingly intractable problems of project portfolio management. R. Max Wideman, PMI Fellow AEW Services and Management Consulting Delivering Exceptional Project Results is a definite must read for any executive, functional director or project manager. The author clearly demonstrates how to deliver successful products and services by employing proper project selection, scoping and management techniques. This book provides you with practical, hands-on tools and techniques that can be deployed on your own projects right away. Matt Walters, Director of Technology, Tyze Personal Networks Key Features Defines the three pillars of project portfolio management and examines the portfolio management methods used by industry leaders, followers and laggards to justify their validity Explains best practices for assessing project value, categorizing and prioritizing projects, balancing portfolio mix, determining and managing project pipeline throughput capacity, and strategic

alignment to maximize results and minimize risks Covers project scoping, negotiation and planning, estimation, monitoring and control, the role of creativity, and the value of lessons learned documents using numerous real-world examples within a business context and from an entertaining historical perspective Offers six downloadable templates for project charters, plans, meeting minutes, change requests, status reports, and lessons learned reports.

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