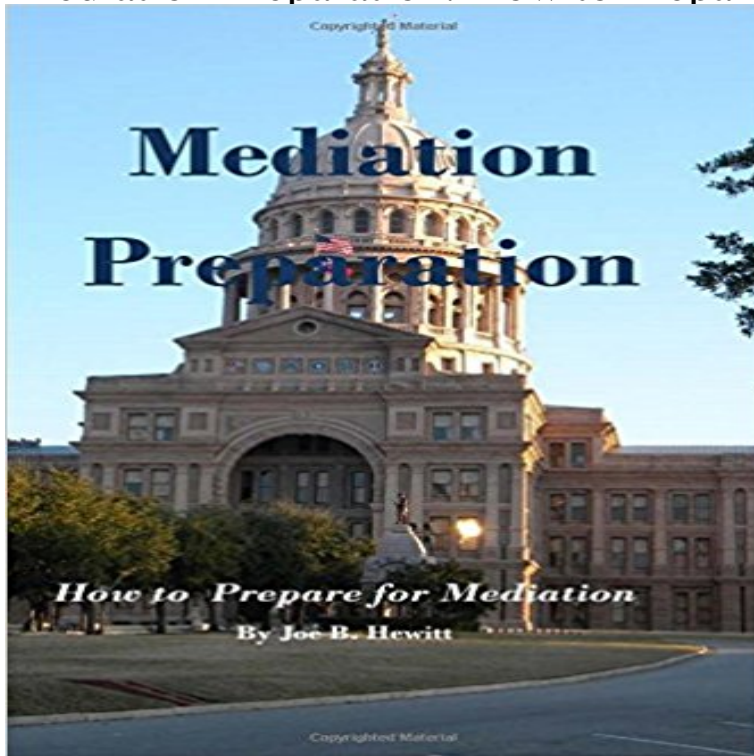


## Mediation Preparation: How to Prepare for Mediation



Mediation Preparation How to Prepare for Mediation A Practical Guide for Anyone Going to Mediation Joe Hewitt's book, *Mediation Preparation*, should be helpful to anyone going to mediation. It contains the basics for the layperson, negotiating tools for the lawyers, strategy for mediators, and guidance for clients to cooperate with their attorneys. Hon. Dale B. Tillery, Judge, 134th District Court, Dallas, Texas. **FOR THE ATTORNEY** Do you have time to spell out everything about mediation to your client? *Mediation Preparation* does it for you, including legal terminology, a walk-through of actual mediation sessions, what to expect, and how to cooperate with your lawyer. Long before Joe B. Hewitt was a mediator, he was a courthouse reporter. He is the author of six other books, and is used to writing in terms that lay people can understand. **FOR THE MEDIATOR** Every mediator can learn something from every other experienced mediator. Joe B. Hewitt has learned from some of the best and passes on tools that help. The new guide walks you through actual mediations, and includes many of the surprises mediators often encounter. **FOR THE PARTY TO A LAWSUIT** Joe's new publication, *Mediation Preparation* helps all parties get ready for mediation. It explains basic terminology and procedures for the layperson going into mediation for the first time. The new guide walks you through actual mediations, from relatively simple credit card cases to multi-party, complicated cases. This guide does not contain legal advice, but does give practical help to an individual who has no lawyer and is on his own in mediation. It also helps the person who is represented by legal counsel to give his lawyer the most help to reach a favorable settlement. Mediation involves negotiation. This publication has tips on honing your negotiation skills. Some of the topics: Typical Sequence of Events, The Finesse,

Mediators Proposal, Caution. Follow the Money, Be Alert for the Unexpected, Dont Let a Master Lawyer Intimidate You, Some Unusual Cases, Prepare to be lied to. Mediation Preparation 6x9, 100 pages By Joe B. Hewitt Copyright 2015, Joe B. Hewitt ISBN- 13: 978-1514863763 ISBN-10: 1514863766

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